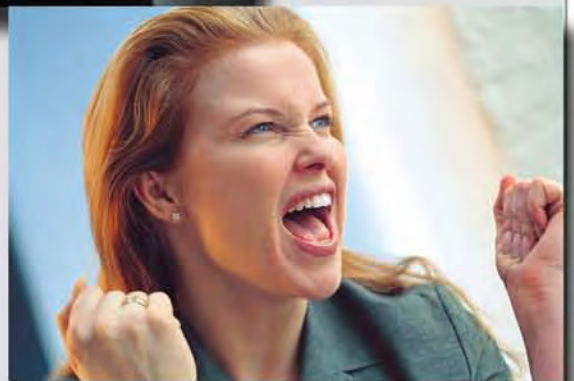


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Specialist Recruitment Consultants to the Motor Industry

Chris Eastwood Automotive Ltd was born out of a need for the supply of short-term Accountancy resource to the UK Motor Trade. Originally formed in 1995 as Steele-Dixon Accounting Limited we specialised in the provision of temporary accountants. Responding to demand from our clients, we soon moved into permanent accountancy recruitment and became known as the Motor Trade Accountancy People.

We have a strong philosophy embodied in our slogan "Building Relationships ... Forming Partnerships ... Raising Standards" which means that we are in it for the long term! Whatever we do today, we need to be able to justify tomorrow. We operate in a close-knit business community and our consultants are aware that service levels share pride of place with volume and target in this business. We believe that makes us different. In the highly competitive and fast paced world of Recruitment it is doubly important to stop and take stock from time to time, and that's what we do!

We believe that we offer the highest standards of service and professionalism and yet our recruitment rates remain highly competitive. We advertise constantly in the Motor Trader, AM, Autocar and Motor Industry Magazine to ensure that we reach the greatest number of applicants for our clients. Candidates prefer to register with us because they know that we know our industry and can therefore guarantee that their application will remain confidential. This guarantee keeps us in touch with select candidates cautious about general registrations in a close-knit business community like the Motor Industry. Therefore when you place your vacancy in our hands, you will have access to a caliber of candidate and level of service not normally available at our scale of charges.



Specialist recruitment assistance is vital to help you find and appoint the people upon whom your organisation's success depends.

From our extensive database of candidates from all sectors, we have hand-picked a team of versatile specialists, with the professional credentials to undertake temporary assignments and Interim Management roles in the Retail and Manufacturing fields whatever the need may be.

Employed by whom? - the smallprint

A temporary worker engaged under a contract for services will not have the same employment protection as a worker employed under a contract of service, i.e. an "employee", will have because much of the current legislation relating to employment protects "employees" only. Whether or not an individual has employment status is a complication exercise taking into consideration questions of law and fact and is not determined solely by the written contractual provisions in place but will depend partly on whether the actual facts of the relationships between worker and "employer" support what is provided for in the contract.

Our temporary rates fully incorporate all of the elements necessary to comply with current directives, leaving you free to concentrate on the tasks that you need to achieve. Your contract is with Chris Eastwood Automotive and not with the candidate.

Here at Chris Eastwood Automotive, we operate a full in-house payroll system and keep up to speed on Employment Legislation and the obligations it imposes.



In determining the question of who is and who is not an employee a court of tribunal has to draw up a "balance sheet" detailing all those characteristics of the worker's engagement that are consistent with an employment relationship and those that are not."

REC (Recruitment and Employment Confederation)
Legal Reference Guide, January 2004.



Specialist recruitment assistance is vital to help you find and appoint the people upon whom your organisation's success depends.

Recruiting for Senior Managers is a confidential and specialised area. An understanding of the Motor Industry and how it all fits together is crucial. This is what you get when you recruit with Chris Eastwood Automotive:

- You will attract the best candidate through bespoke, high calibre recruitment activity that reflects well on your company
- You will work in partnership with experienced professionals who have in-depth knowledge of the Motor Industry and are able to provide reliable expert advice
- You can rest assured of an ethical, discreet and confidential service and knowing that the entire process complied with current legislation.

We provide a Key Candidate Recruitment Process devised specially for senior appointments including:

- Advice on the process and advertising methods
- A regular candidate summary itemising candidates
- A Job Status Report: an overview of candidates to assist in compiling a short list
- Personal Profile Analysis on short-listed candidates
- Compatibility report on short-listed candidates

Service Managers ... Sales Managers ... Sales Executives ... Dealers



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